

Message Text

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PAGE 01 LUSAKA 00150 191421Z

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 COME-00 TRSE-00 /016 W

-----192106Z 097010 /64

R 190812Z JAN 77

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 4832

UNCLAS LUSAKA 0150

ATTENTION: MR. PETER G. SMITH, COUNTRY OFFICER FOR ZAMBIA

E.O. 11652: N/A

TAGS: EFIN, ZA

SUBJ: OUTSTANDING BILLS (R.J. TILBURY-HEWLETT PACKARD)

REF: SMITH/BARCAS LETTER OF OCT. 16, 1976.

1. R.J. TILBURYS BANKERS, NATIONAL COMMERCIAL BANK LTD., CENTRE BRANCH, HAVE GIVEN THEIR FIRM ASSURANCE THAT THE TWO LONG OUTSTANDING BILLS REPRESENTING A TOTAL OF 2,778.21 WILL BE PAID IN THE NEXT 2-3 WEEKS. ANOTHER SUM OF 85.32 COVERING INVOICES NOS. 11533B8 AND 12222B2 IS ALSO TO BE PAID IMMEDIATELY. WITHIN THE NEXT 3-4 WEEKS HEWLETT PACKARD SHOULD BE RECEIVING A TOTAL OF 13,463.53. THIS SUM REPRESENTS OUTSTANDING BILLS WITH THE CENTRE BRANCH BUT DOES NOT TAKE INTO ACCOUNT ANY MONEY DUE AGAINST SIGHT DRAFTS WHICH ARE DEALT WITH BY THE KWACHA OR MAIN BRANCHES. HOWEVER, PAYMENT AGAINST SIGHT DRAFTS IS ALSO BEING EFFECTED BY THE BRANCHES CONCERNED THOUGH ADMITTEDLY NOT AS FAST AS R.J. TILBURY WOULD HAVE DESIRED.

2. PAYMENT AGAINST SIGHT DRAFTS CURRENTLY TAKES BETWEEN 90 AND 120 DAYS FROM ACCEPTANCE, I.E. WHEN THE GOODS HAVE ARRIVED IN ZAMBIA AND PROOF OF IMPORTATION CAN BE PRESENTED TO THE BANK. MR. GILRAY, MANAGER OF THE CENTRE BRANCH, INFORMS US THAT IN THE NEAR FUTURE FURTHER RESTRICTIONS ON LETTERS OF CREDIT ARE EXPECTED. LETTERS OF CREDIT WILL ONLY BE OPENED FOR ESSENTIAL

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GOODS SUCH AS MINING MACHINERY AND EQUIPMENT, HOSPITAL EQUIPMENT, NATIONAL SECURITY EQUIPMENT AND POSSIBLY FOOD SHOULD BE THE CURRENT MAIZE CROP FAIL. THE BANK MANAGER ALSO ADVISED THAT IF HEWLETT PACKARD WANTS TO CONTINUE DOING BUSINESS IN ZAMBIA IT MUST BE PREPARED TO SELL AGAINST SIGHT DRAFTS. SUCH TRANSACTIONS ARE REGULATED AND PROTECTED BY THE SIGHT DRAFT ACT.

3. MR. GILRAY HAS ASSURED THE EMBASSY THAT R.J. TILBURY IS A CREDIT WORTHY FIRM AND THAT THERE IS NO CAUSE FOR CONCERN ON THE PART OF HEWLETT PACKARD DESPITE THE DELAY ENCOUNTERED.

4. ADDITIONAL DETAILS FOLLOW BY POUCH.

LOW

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DEBT REPAYMENTS
Control Number: n/a
Copy: SINGLE
Sent Date: 19-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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From: LUSAKA
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
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Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3560482
Secure: OPEN
Status: NATIVE
Subject: OUTSTANDING BILLS (R.J. TILBURY-HEWLETT PACKARD)
TAGS: EFIN, ZA, (TILBURY, R J)
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/89eba2d4-c288-dd11-92da-001cc4696bcc
Review Markings:
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